

## At Clo

Hello!

I'm Carl Lowe, Managing Director at CloudFusion, and I appreciate your interest in our services.

At CloudFusion, we understand the challenges businesses face with cloud technology.

As technology evolves, effective communication through the cloud becomes crucial. However, determining your specific needs and costs can be challenging.

With over 25 years of experience, we offer customised, transparent, and dependable solutions. This means that while we take care of all your cloud technology requirements, you can focus on growing your business.

Thank you for considering CloudFusion as your partner for cloud services and communications solutions. We look forward to working with you.

Kind Regards,



Our Vision

CloudFusion is a technology company driven by a vision.

A vision to educate, support, and advise clients on optimal cloud and automated technology solutions.

We believe in transparency and simplicity, offering straightforward pricing that allows you to optimise your budget and invest in what truly matters for your success.



Complete solutions for cloud capability.

At CloudFusion, we recognise the significance of staying ahead in today's technology-driven landscape.

That's why we offer a diverse range of cloud technology solutions and services, meticulously designed to empower your organisation and fuel unprecedented success.

From cutting-edge cloud technology consultancy and secure network connectivity to advanced telecoms, managed IT services, and cybersecurity, we comprehensively cover every step of your journey towards a brighter business future.

- Connectivity
- **IT Support**
- **Telecoms**

- **Business Mobile**
- **Software**
- Consultancy



CloudFusion is your trusted partner for ensuring peak performance and dependable network connectivity.

With decades of experience in delivering data connectivity services, we closely collaborate with industry-leading technology partners to optimise your business operations.

- Business Broadband
- SoGEA
- FTTP Broadband
- Leased Lines
- SD-WAN



Our Services - Connectivity

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#### **Connectivity Pricing Plans**

Create your own CloudFusion connectivity solution, select your package dependent upon your single or multi-site requirements.

#### Fibre Broadband

From £24.95 +VAT per month

#### SoGEA broadband

- Download speed up to 20Mb
- Low cost service
- Over 99% UK coverage

SoGEA broadband uses fibre-based technology from the local exchange to the PCP (the green street cabinets) to deliver broadband to your business premises. This provides fast speeds of up to 80Mbps and greater stability than traditional copper-based phone lines. SoGEA lines boast a more reliable connection with a much lower risk of downtime due to faults. With a higher than average bandwidth and superior speeds SoGEA is the perfect alternative to PSTN for any business.

#### **Full Fibre Broadband**

From £34.95 +VAT per month

#### FTTP broadband

- Download speed up to 1Gb
- Dedicated fibre to the premises
- Fastest broadband available

FTTP, also known as Full Fibre, is fibre to the premises. It uses fibre optic cabling between your local exchange and your business premises. Because only fibre optic cabling is used, FTTP offers much faster and more reliable broadband and is significantly better than broadband that uses copper alone.

#### **Fibre Lease Line**

From £195.00 +VAT per month

- Up to 10Gb dedicated bandwidth
- 24/7 proactive monitoring
- Symmetrical speeds

A business leased line is a private internet connection which goes directly from the internet service provider's (ISP) data centre to your offices or workspaces, And, since it isn't shared with other businesses, you can rely on consistent speeds and reliable connectivity. Even at the busiest of times, your connection will deliver peak performance and enable optimum levels of efficiency and productivity.

#### • IT Support

Managing and maintaining your business IT infrastructure can be costly and time-consuming. CloudFusion simplifies your data and business technology needs while ensuring reliable performance.

Tailored to your specific requirements, our solutions free up your time and resources, allowing you to focus on critical aspects of your business with confidence

- Managed IT Support
- Cloud Backup & Disaster Recovery
- Microsoft 365 Business
- Cyber Security
- Hardware & Licensing



Our Services - IT Support 8

#### IT Support Pricing Plans

Create your own CloudFusion IT solution. Select your package dependent upon individual user requirements.

#### PLAN OPTIONS

#### Cloud Fusion IT Support 2 Hour SLA

Unlimited help desk & telephone support Online helpdesk Portal Dedicated Account Manager Quarterly Reviews 3rd party vendor liaising Microsoft 365 Support

#### **Email Signature Manager**

Centralised management to ensure all email signatures are unified

#### **RMM & Patch Management**

Remote Management Tool simplifies support and patch management, ensuring devices remain consistently up to date.

#### Microsoft 365 Backup

Automated backups for all data in Microsoft 365 including emails, OneDrive, SharePoint & Teams

#### 24/7 Endpoint & 365 protection

Managed endpoint protection with 24/7 monitoring from leading Security Operations Center (SOC) team to ensure your devices and data are protected around the clock

\*All users will require Microsoft 365 Business Premium license or equivalent.

#### **1-10 Users**

From £24.99 + VAT per user

11-49 Users

From £29.99 + VAT per user

50+Users

From £34.99 + VAT per user

#### Additional features available on all packages.

- Microsoft 365 License
- Password Manager
- User Awareness Training
- Dark Web Monitoring
- Data Migration Service
- IT Health Check



#### • Telecoms

As the preferred provider of cloud business telephone system solutions for thriving businesses, CloudFusion prioritises delivering cutting-edge technology and expertise while ensuring budget-friendly solutions.

Our cloud business phone systems cater to businesses of all sizes, ensuring seamless communication.

- Cloud Phone Systems
- Contact Centre Solutions
- MS Teams Phone Systems



Our Services - Telecoms

#### Telecoms Pricing Plans

Create your own CloudFusion Telecoms solution. Select your package dependent upon individual user requirements. Packages can be upgraded during the contract term without penalty. Minimum contract term 12 months.

#### **Basic**

From **£9.99** 

+ VAT per user

Ideal for users with basic telecoms requirements.

- Cloud User Licence
- 500 Minutes
- Online Management
  Portal
- Softphone
- Hunt Group

#### **Standard**

From **£14.99** 

+ VAT per user

Ideal for users who need additional telecom features.

- All Basic Package Features Plus:
- 1000 Minutes
- Voicemail to Email
- Day & Night Mode
- Auto Attendant

#### **Professional**

From **£19.99** 

+ VAT per user

Ideal for users who need more advanced features.

- All Standard Package Features Plus:
- 1500 Minutes
- Mobile App
- CRM Integration

#### **Premium**

From **£24.99** 

+ VAT per user

Ideal for users who need the full package.

- All Professional
  Package Features Plus:
- 2000 Minutes
- Call Reporting KPI
  Monitoring
- Click-to-Call

#### Additional features available on all packages.

Handset – Priced per user Headset – Priced per user Call Recording – Priced per user Microsoft Teams Integration – Priced per user
Call Reporting – Priced per user
Professional Marketing on hold – Priced per package

Contact Centre Solution – Priced per package Multi-Media Contact Centre Solution – Priced per package PCI Solution – Priced per package 10

Our Services - Business Mobile 12

#### Business Mobile Pricing Plans

Create your own CloudFusion mobile solution, select your package dependent upon individual user requirements.

#### **Business SIMs**

From £9.99 +VAT per month

#### SIM / ESIM only - O2 / Vodaphone / EE / Three

Flexibility is the name of the game when it comes to the best business SIM only deals. Business SIM's You have the power to dial it up as your business grows, whilst keeping firm control of the costs. Using your existing or newly purchased mobile handsets, you'll only pay for the calls and data your business needs. Short-term or long-term, it's on your terms. The business mobile experts at Cloud Fusion have access to a huge range of competitively business SIM only priced packages, 5G data solutions and flexible SIM-only deals. Whatever you need, we'll deliver. We'll do the research. The paperwork. The trawling through the small print. And we'll secure the best SIM-only deal for your needs and your budget. Let us take care of it all. Whilst you take care of your business.

#### **Mobile Phones & Tablets**

From £19.99 +VAT per month

The world is your oyster when it comes to choosing from a seemingly endless range of mobile phones and tablets, in an ever-evolving mobile technology market. Cloud Fusion are here to help you cut through the wealth of features, benefits, pros and cons, and deliver the perfect mobile solutions for your business. Our dedicated business mobile team will take the time to learn your business inside out, source the best mobile phones and devices for your organisation and truly optimise your communications. Whether you're looking for 1, 10, 250 or 1000+ devices, we work closely with all the major manufacturers in the UK. So. vou'll have your pick of the crop when it comes to future-proof mobile technology.

#### Mobile Broadband Business Packages

From £9.99 + VAT per month

#### **Mobile broadband Dongles**

In a nutshell, business mobile broadband will quite literally enable you to take your business on the move. Your office is in the palm of your hand when you can access files, share data and connect with colleagues from your mobile devices, wherever you are. Our business connectivity services enable you and your team to work seamlessly, anywhere and across business mobile phones, tablets and laptops. We'll deliver reliable, robust, secure and futureproof internet connections across your business network to ensure you stay connected and the productivity of your team remains uninterrupted.





#### Software

In the dynamic world of business communication and software, CloudFusion delivers versatile solutions to streamline operations, bolster team collaboration, and elevate customer engagement.

Our software suite is tailored to address diverse business needs.

- SaaS Cyber Security
- Contact Centre Solutions
- CRM
- Dark Web Monitoring
- Remote Employee Monitoring



Consultancy

If your business is undergoing a tech transition, whether it's due to outdated tools, processes, or rapid growth, our cloud tech consultancy services are here to assist.

Using our 25+ years of telecoms and IT experience, we'll identify the best combination of tech to help your business move into its next chapter.

• Infrastructure & Software Planning

• Commercial Partnership

• Implementation & Training



Our Partners

## Staying at the forefront of technology.

With CloudFusion, you can trust that our commitment to delivering excellence extends to every aspect of our service. We strive to provide you with industry-leading solutions that empower your business and drive your success in the everchanging technological landscape.

Technology is constantly evolving, which is why our teams at CloudFusion are dedicated to establishing partnerships with leading suppliers of the most innovative services and manufacturers in the industry. Our long-standing relationships, preferential agreements, and accreditations with these suppliers serve as a testament to our commitment to delivering best-in-class products, solutions, and services to your business.



























Our Approach

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#### Consult

We begin by understanding your precise needs. This is achieved through a comprehensive review of your current technology services, gathering insights into how it will impact your business's growth and success.

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#### **Advise**

Next, we provide recommendations for Cloud Technology solutions that enhance and streamline both internal and external processes within your business. Our suggestions aim to deliver cost savings, heightened efficiency, and an improved customer perception.

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#### Manage

Our next step involves collaborating with your existing suppliers to ensure seamless integration with your current technology infrastructure. If you are nearing the end of a current agreement and need assistance with contract negotiation, we will provide support.



#### **Deliver**

Using our extensive project management expertise, we will oversee precise delivery and performance during the installation stage, ensuring a seamless transition. This encompasses managing the delivery of new equipment and coordinating engineers as needed.

## We take pride in delivering end-to-end solutions...

At CloudFusion, we go beyond simply providing a solution. We consult, advise, manage, and deliver results, setting us apart from other technology providers.

# Simplifying the cloud transformation journey...

Harnessing the power and flexibility of the cloud enables organisations to achieve cost reduction, increased efficiency, improved reliability, and enhanced scalability.

Additionally, effective cloud technology equips employees with more effective tools and elevates customer perception, offering improved service levels and faster response times. Prioritising high-quality cloud capabilities therefore drives business growth and boosts customer satisfaction.

However, in a new, competitive, and everevolving industry, finding optimal solutions without unnecessary equipment, features, and expenses can be challenging. CloudFusion specialises in streamlining cloud technology transition for businesses like yours, allowing you to focus on business growth while we handle your cloud technology requirements.

With 25+ years of experience in telecoms, IT, and cloud computing, we integrate various cloud solutions and services, simplifying the process for our clients. Our expertise ensures a smooth transition, empowering your business with enhanced agility, responsiveness, and cost efficiency.



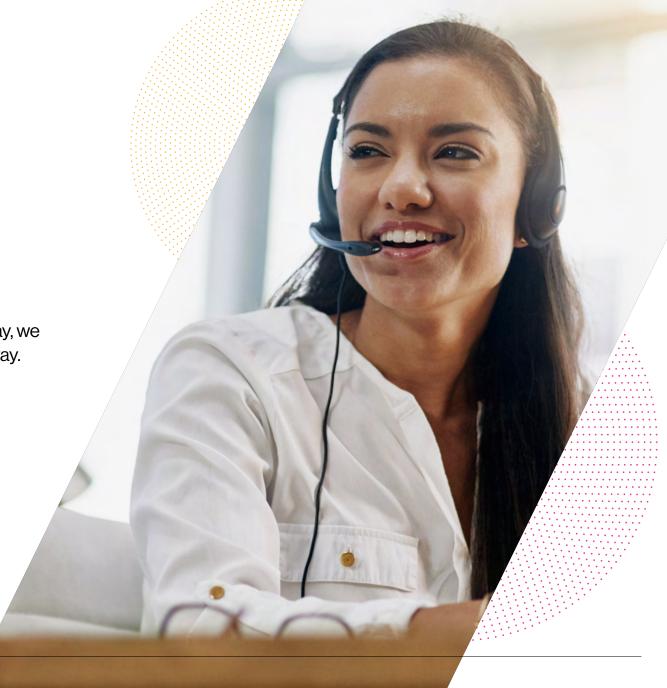
Get In Touch

# Talk to us.

Whether you're just starting your cloud transformation journey or already underway, we are here to support you every step of the way.

Our custom cloud solutions are tailored to your business needs, ensuring that you have what you need without any unnecessary upselling. Get in touch with us today to learn more about how we can assist you.

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### CloudFusion

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